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**Timeshare project sales system**

**Project Introduction**

## **1. Purpose**

This website struggles with reservation and booking management, user-friendly interface design, sales process streamlining, payment tracking, time-share purchase prioritization, staff-customer communication coordination, user authentication, and legal compliance in real estate and time-share industry. To overcome challenges, the website integrates robust reservation, user interface, and sales management systems. It includes secure payments, prioritizes time-share purchases, facilitates staff-customer communication, ensures user authentication, and complies with industry regulations.

## **2. Scope**

Based on your description, we can create a similar sharing platform with three main user roles: Guests, Customers, Staffs and Administrators, each with distinct privileges and functionalities. Here's a detailed description of each role and their functions on the platform:

### **For Guests:**

Guests should have the ability to view resorts, view all typerooms of resort, view all timeshares. Additionally, they can see the comment and rating about the resorts..

### **For Customers:**

Customers should be provided with the capability to edit their profiles as needed. They must be able to utilise their Stripe wallet balance for making payments on the website. Furthermore, customers can buy reservation ticket for a resort, book timeshare with their reservation ticket, save their preferred resorts to a wishlist, track the progress of their orders, and view their order history.

### **For Admin:**

Admin needs to have secure login/logout functionalities. Admin should possess the authority to manage revenue, user accounts, resorts, typerooms of resort. Addtionally, admin can decide the time to open reservation for resort and open booking for timeshare in the resort. .

### **For Staffs:**

Staff members must be able to log in and out of the system. They can manage timeshare, contact with customers, config status of timeshare deal.

## **3. Key Features**

## **Project Scope and Product Features**

* Introduction Page: The website shall feature an information page introducing the investor's timeshare real estate projects, including details on upcoming, ongoing, and already implemented projects.
* Property Search Functionality: Customers shall have the capability to search for real estate properties for sale, filtering based on relevant criteria such as location, amenities, price range, etc.
* Reservation Management System: The system shall facilitate the management of the reservation process, enabling customers to make reservations for properties. It should track reservation details including dates, property preferences, and customer information.
* Sales Process Management: The system shall manage the entire sales process from the initiation of reservations to successful closure of purchases. This includes tracking the progress of contracts, facilitating communication between customers and sales representatives, and updating payment statuses according to contract milestones.
* Priority Setting for Investors: During the sales process, investors shall have the ability to set purchasing priorities for customers based on reservation information. This could include criteria such as reservation date, randomized selection, or other specified parameters.
* Dashboard and Reporting Features: The system shall provide a dashboard for investors and administrators to access key metrics and reports related to revenue statistics, project status, sales performance, and other relevant data. Reports should be customizable and offer insights into the performance of individual projects as well as overall business operations.

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